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## 2023Q1 Investor Conference

The Partner You Can Trust

2023/5/11

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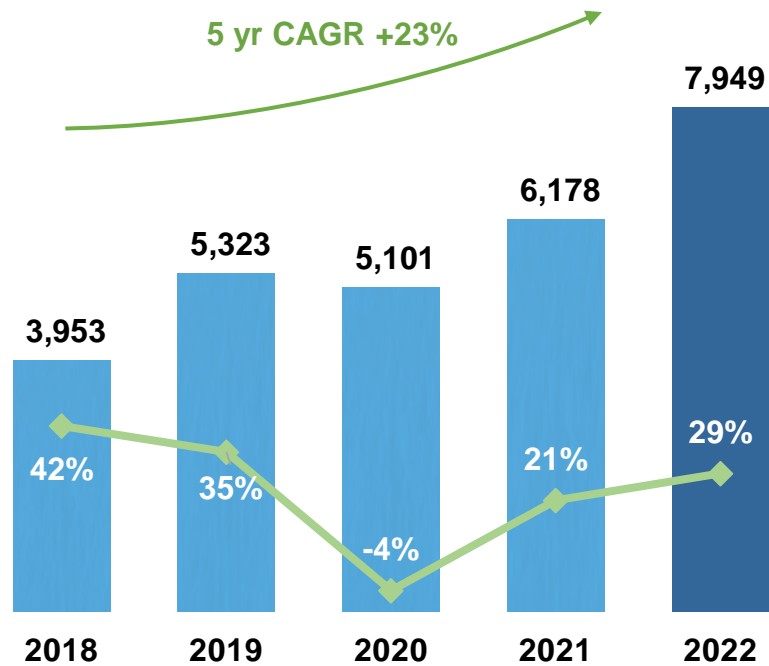
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- The financial numbers hereby are based on International Financial Reporting Standards (IFRSs).
- Cumulative consolidated numbers were audited (reviewed) by CPA.

# Revenue Performance

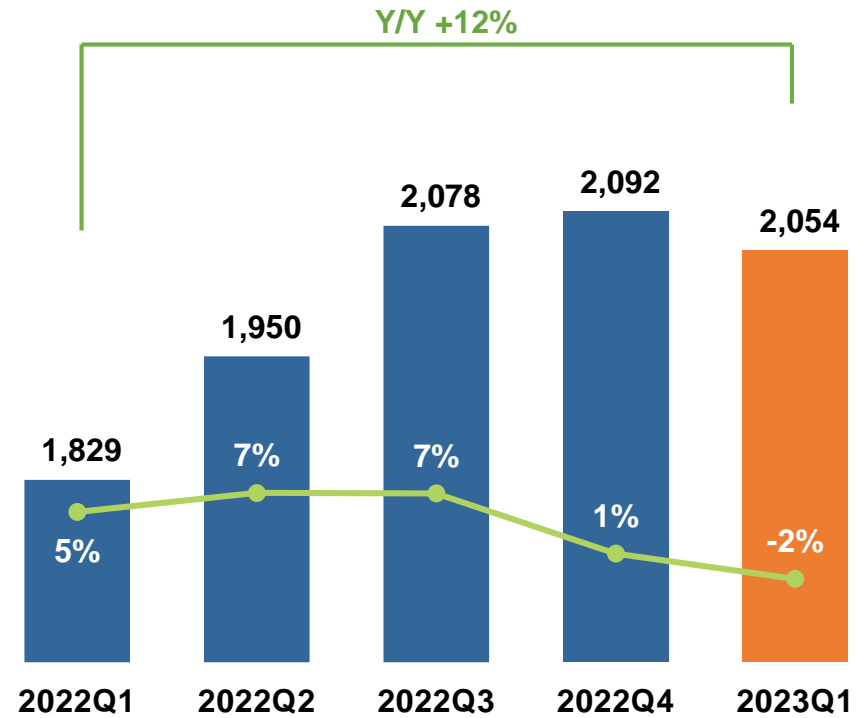


(in NT\$ millions)

### Annual Revenue & Y/Y



### Quarterly Revenue & Q/Q

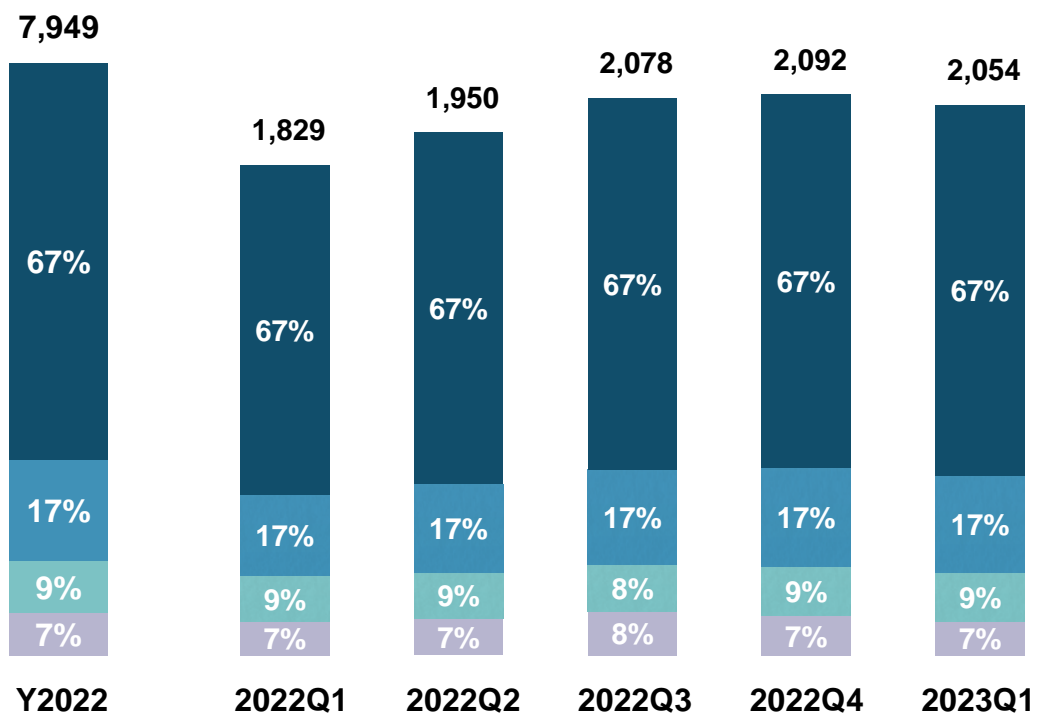


# Revenue by Business Segment

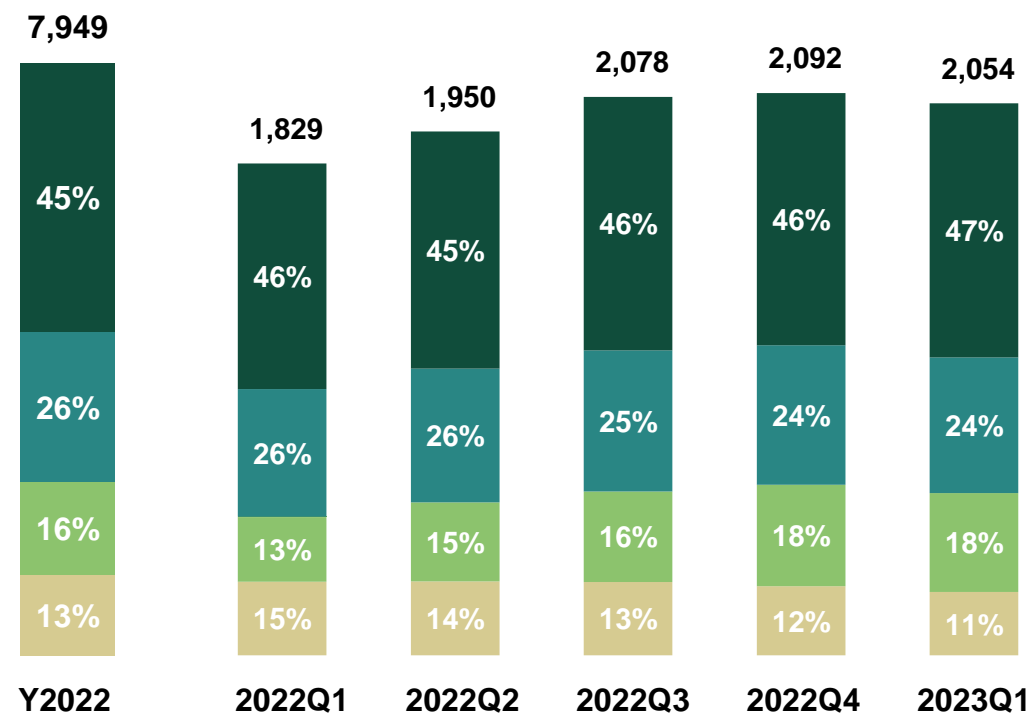


(in NT\$ millions)

## Revenue Contribution by Region



## Revenue Contribution by Industry



	QoQ	Q1 YoY
China	-1%	12%
Taiwan	-2%	19%
Japan	-1%	6%
US & Others	-13%	2%

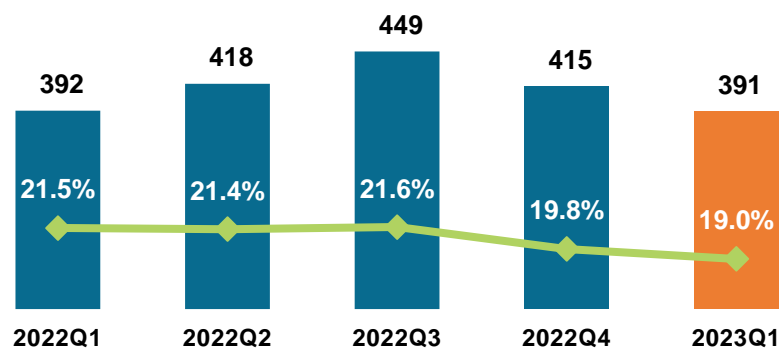
	QoQ	Q1 YoY
IT & High tech	1%	13%
Finance	-3%	6%
Manufacturing	-2%	54%
Others	-9%	-14%

# Profitability

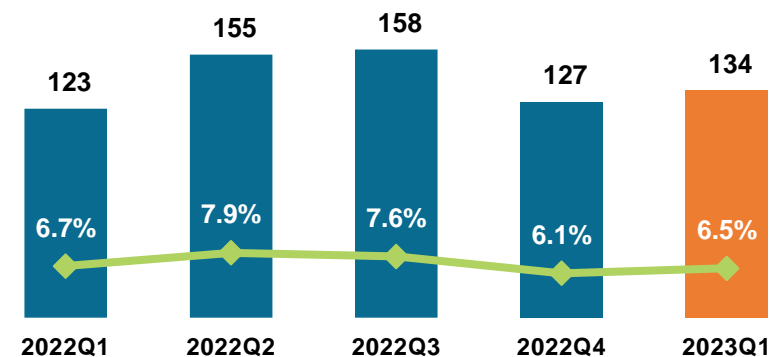


(in NT\$ millions)

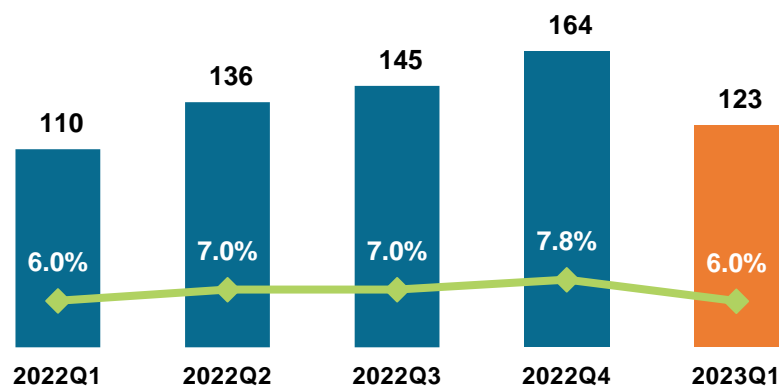
## Gross Profit & GM%



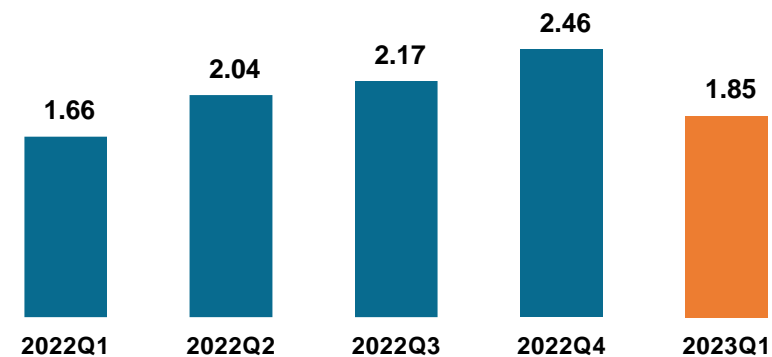
## Net Operating Income & OPI%



## Net Profit & NP%



## EPS(NTD)



# Dividend Payout



	2018	2019	2020	2021	2022*
Cash Dividend (NT\$)	1.70	3.20	5.00	4.60	5.00
Stock Dividend (NT\$)	1.00	-	-	-	-
EPS (NT\$)	5.22	6.23	7.06	6.91	8.33
<b>Total Dividend Payout</b>	<b>52%</b>	<b>51%</b>	<b>71%</b>	<b>67%</b>	<b>60%</b>
<b>Cash Dividend Payout</b>	<b>32%</b>	<b>51%</b>	<b>71%</b>	<b>67%</b>	<b>60%</b>

\*The actual dividend distribution for 2022 is subject to shareholders meeting's ratification.



Together, with our clients,  
we are primed to make the world better.

# Appendix

2023Q1 Consolidated Financial Report





# Consolidated Income Statements



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2023Q1		2022Q4		Q/Q	2022Q1		Y/Y
Net revenue	\$ 2,054,333	100%	\$ 2,092,088	100%	(1.8%)	\$ 1,828,508	100%	12.4%
Cost of sales	(1,663,098)	(81%)	(1,677,465)	(80%)	(0.9%)	(1,436,056)	(78%)	15.8%
Gross profit	391,235	19%	414,623	20%	(5.6%)	392,452	22%	(0.3%)
Operating expenses	(256,979)	(12%)	(287,765)	(14%)	(10.7%)	(269,367)	(15%)	(4.6%)
Net operating income	134,256	7%	126,858	6%	5.8%	123,085	7%	9.1%
Non-operating income and expenses	5,331	0%	50,371	3%	(89.4%)	5,598	0%	4.8%
Profit before tax	139,587	7%	177,229	9%	(21.2%)	128,683	7%	8.5%
Net profit	123,137	6%	163,650	8%	(24.8%)	109,782	6%	12.2%
Basic earnings per share (in NTD)	\$ 1.85		\$ 2.46			\$ 1.66		

# Consolidated Balance Sheets



Expressed in thousands of New Taiwan Dollars, except for book value per share amounts

	2023/3/31		2022/12/31		2022/3/31	
<b>Items from Balance Sheets</b>						
Cash and cash equivalents	823,624	19%	1,184,815	26%	584,021	15%
Notes and accounts receivable, net (including related parties)	2,601,968	59%	2,424,753	53%	2,375,574	60%
Property, plant and equipment	774,111	17%	782,090	17%	813,198	20%
Other assets	173,166	5%	170,100	4%	202,793	5%
<b>Total assets</b>	<b>4,372,869</b>	<b>100%</b>	<b>4,561,758</b>	<b>100%</b>	<b>3,975,586</b>	<b>100%</b>
Short term borrowings	150,000	3%	166,889	4%	35,812	1%
Accounts payable and other payables (including related parties)	1,028,573	24%	1,299,148	29%	935,509	23%
Long-term loans	0	0%	47,594	1%	55,358	1%
Other liabilities	249,220	6%	249,747	5%	254,820	7%
<b>Total liabilities</b>	<b>1,427,793</b>	<b>33%</b>	<b>1,763,378</b>	<b>39%</b>	<b>1,281,499</b>	<b>32%</b>
<b>Total equity</b>	<b>2,945,076</b>	<b>67%</b>	<b>2,798,380</b>	<b>61%</b>	<b>2,694,087</b>	<b>68%</b>
<b>Key Indices</b>						
Book value per share (in NTD)	\$	44.06	\$	41.97	\$	40.41
DSO (Days)		111		106		113